

STATE OF OHIO            )  
                                  )ss:  
COUNTY OF SUMMIT    )

IN THE COURT OF APPEALS  
NINTH JUDICIAL DISTRICT

MEP OF OHIO, INC.

C. A. No.     23862

Appellee

v.

JEFF LAMKIN

Appellant

APPEAL FROM JUDGMENT  
ENTERED IN THE  
CUYAHOGA FALLS MUNICIPAL  
COURT  
COUNTY OF SUMMIT, OHIO  
CASE No.    2007 CVI 1081

DECISION AND JOURNAL ENTRY

Dated: March 31, 2008

This cause was heard upon the record in the trial court. Each error assigned has been reviewed and the following disposition is made:

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Per Curiam.

{¶1} Appellant, Jeff Lamkin, appeals the judgment of the Cuyahoga Falls Municipal Court, which found a valid, enforceable contract between Lamkin and appellee, MEP of Ohio, Inc. (“MEP”). This Court affirms.

I.

{¶2} On March 30, 2007, MEP filed a complaint against Lamkin, alleging breach of contract. The breach was premised on Lamkin’s cancellation of a contract for lawn services and failure to pay liquidated damages pursuant to the agreement.

{¶3} The matter was heard before the magistrate on May 17, 2007. The magistrate found that the liquidated damages provision was not unreasonable or unfair and recommended judgment in favor of MEP in the amount of \$710.00, or one-half of the contract price, plus interest and costs. Lamkin timely objected to the magistrate's decision, arguing that the contract was void for lack of mutuality of obligation. On August 2, 2007, the trial court issued an order, overruling Lamkin's objections, adopting the magistrate's decision, and awarding judgment in favor of MEP in the amount of \$710.00, plus interest and costs. Lamkin timely appeals, asserting one assignment of error for review.

## II.

### **ASSIGNMENT OF ERROR**

“THE TRIAL COURT ERRED IN HOLDING THAT A VALID CONTRACT EXISTED BETWEEN [LAMKIN] AND [MEP] BECAUSE THE CONTRACT LACKED MUTUALITY OF OBLIGATION.”

{¶4} Lamkin argues that the trial court erred by awarding judgment in favor of MEP for the reason that the contract was void for lack of mutuality of obligation. This Court disagrees.

{¶5} The Ohio Supreme Court has stated:

“A contract is generally defined as a promise, or a set of promises, actionable upon breach. Essential elements of a contract include an offer, acceptance, contractual capacity, consideration (the bargained for benefit and/or detriment), a manifestation of mutual assent and legality of object and of consideration. A meeting of the minds as to the essential terms of the contract is a requirement to enforcing the

contract.” (Internal citations and quotations omitted.) *Kostelnik v. Helper*, 96 Ohio St.3d 1, 2002-Ohio-2985, at ¶16.

“[T]he concept of mutuality of obligation expresses the idea that both parties to the contract must be bound or neither is bound.” (Internal quotations omitted.) *Helle v. Landmark, Inc.* (1984), 15 Ohio App.3d 1, 12.

{¶6} The parties’ agreement stated, in relevant part:

“Our grounds maintenance service on your property will be in a professional manner, in return you are agreeing to a professional working relationship with us, upon acceptance by both parties this forms a binding agreement. Please speak to us about any concerns or questions before agreeing to this agreement. \*\*\* Also, our commitment to provide agreed upon service to you makes it impossible for us to replace other work for your work we have agreed upon with you. Either party may cancel this agreement at any time, however a service charge equal to ½ of monies still due will be enforced in that event, or in the case of payment by you in advance, we will refund ½ of monies due back to you. If the cancellation is on our part, all monies still due will be returned to you or waived.”

{¶7} Lamkin argues that this agreement is illusory as MEP can avoid performance at any time without penalty, whereas Lamkin is subject to a penalty if he cancels the agreement.<sup>1</sup> This Court disagrees.

{¶8} This contract obligates MEP to provide lawn care services, as it obligates Lamkin to pay for requested lawn care services. Under the parties’ agreement, MEP could not require payment greater than that agreed upon

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<sup>1</sup> Lamkin does not challenge the viability of a liquidated damages provision within this context. Accordingly, this Court does not address that issue.

completion of its services. By the same token, Lamkin is bound to pay for the services he scheduled, as MEP could have scheduled service to other customers during that time. In the case of Lamkin's cancellation, the contract provides for liquidated damages to compensate MEP, as the calculation of actual damages would be difficult or impracticable. The contract further provides that Lamkin would receive a refund for any monies he paid for services which were cancelled by MEP.

{¶9} The contract between Lamkin and MEP is not illusory. Instead, it is merely ambiguous as to the amount of the liquidated damages to be awarded to MEP in the event of Lamkin's cancellation. The liquidated damages provision also penalizes MEP if Lamkin cancels the contract, although the amount of such penalty would depend on the timing of the cancellation. For example, if Lamkin cancels the contract after MEP has performed more than one-half of the contract service, it could be argued that MEP would suffer a penalty because it would not be paid for the work done in excess of the initial deposit amount as there is no "amount due" under the contract until the completion of the contract, which will never occur.

{¶10} This Court has defined "ambiguity" as "the condition of admitting of two or more meanings, of being understood in more than one way, or of referring to two or more things at the same time[.]'" *Robinson v. Beck*, 9th Dist. No. 21094, 2003-Ohio-1286, at ¶25, quoting *Boulger v. Evans* (1978), 54 Ohio

St.2d 371, 378, quoting Webster's Third New International Dictionary. One understanding of the liquidated damages provision would result in the scenario described by the dissent and another understanding would result in the scenario described above. However, such ambiguity does not render the contract illusory as void of mutuality. Under these circumstances, this Court cannot find that the trial court erred by finding mutuality of obligation and by enforcing a valid contract. Lamkin's assignment of error is overruled.

### III.

{¶11} Lamkin's assignment of error is overruled. The judgment of the Cuyahoga Falls Municipal Court is affirmed.

Judgment affirmed.

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The Court finds that there were reasonable grounds for this appeal.

We order that a special mandate issue out of this Court, directing the Cuyahoga Falls Municipal Court, County of Summit, State of Ohio, to carry this judgment into execution. A certified copy of this journal entry shall constitute the mandate, pursuant to App.R. 27.

Immediately upon the filing hereof, this document shall constitute the journal entry of judgment, and it shall be file stamped by the Clerk of the Court of Appeals at which time the period for review shall begin to run. App.R. 22(E).

The Clerk of the Court of Appeals is instructed to mail a notice of entry of this judgment to the parties and to make a notation of the mailing in the docket, pursuant to App.R. 30.

Costs taxed to Appellant.

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LYNN C. SLABY  
FOR THE COURT

SLABY, J.  
DICKINSON, J.  
CONCUR

CARR, P. J.  
DISSENTS, SAYING:

{¶12} I respectfully dissent.

{¶13} As a preliminary matter, I would note that MEP failed to file a brief. Accordingly, this Court may accept Lamkin's statement of the facts and issues as correct and reverse the judgment if Lamkin's brief reasonably appears to sustain such action. App.R. 18(C).

{¶14} I agree with Lamkin's argument that the trial court erred by awarding judgment in favor of MEP for the reason that the contract was void for lack of mutuality of obligation. Specifically, Lamkin asserts that, while the purported contract allows either party to cancel at any time, he is subject to a penalty for doing so, while MEP suffers no recourse in the event of its cancellation. In addition, Lamkin argues that this agreement is illusory as MEP

can avoid performance at any time without penalty, whereas Lamkin is subject to a penalty if he cancels the agreement. I agree.

{¶15} Illusory contracts are not enforceable. *Kreller Group, Inc. v. WFS Financial, Inc.*, 1st Dist. No. C-030236, 2003-Ohio-5393, at ¶36. The *Kreller* court explained, “A party who states, ‘I promise to render a future performance, if I want to when the time arrives’ has made no promise at all.” *Id.* Courts generally attempt to interpret a contract to avoid a result which renders the contract illusory. *State v. Stanley*, 7th Dist. No. 99-C.A.-55, 2002-Ohio-4372, at ¶22, citing *State ex rel. Gordon v. Taylor* (1948), 149 Ohio St. 427, paragraph two of the syllabus. Nevertheless, a contract is illusory “when by its terms the promisor retains an unlimited right to determine the nature or extent of his performance; the unlimited right, in effect, destroys his promise and thus makes it merely illusory.” *Century 21 Am. Landmark, Inc. v. McIntyre* (1980), 68 Ohio App.2d 126, 129-30. This Court has stated that a contract is illusory and unenforceable where one party’s obligations are so vague and indefinite that the other party is left to guess at his obligation. *Natl. Wholisticenter v. The George E. Wilson Co.*, 9th Dist. No. 20928, 2002-Ohio-5039, at ¶20.

{¶16} The purported contract obligates Lamkin to pay for the delineated lawn care services, in this case one-half in advance and one-half upon completion. Accordingly, Lamkin must make partial payment for services not even rendered. However, MEP has no obligation under the purported contract, because it may

cancel Lamkin's service "at any time" with no obligation other than it will "waive" any monies "still due" from him. I question how any monies could be "still due" for a service not rendered.

{¶17} In addition, while Lamkin is required to pay one-half of any monies "still due" or paid in advance should he cancel, MEP is free to cancel at will without recourse. So while Lamkin suffers a penalty in the event that he cancels because he finds the same services at a lower cost, MEP has an incentive to replace services to Lamkin with higher priced services to another client. By the very terms of this purported agreement, MEP retains an unfettered and "unlimited right to determine the nature or extent of [its] performance." See *McIntyre*, 68 Ohio App.3d at 129-30. Accordingly, while Lamkin purportedly maintains an obligation notwithstanding his right to cancel at any time, MEP bears no reciprocal obligation. As the contract attempts to imbue MEP with some recourse against Lamkin where Lamkin only exercises his express right to cancellation, the contract is illusory and unenforceable as void of any mutuality of obligation.

{¶18} Finally, in *Portfolio Secs. Transactions Corp. v. Wellington Mgt., Co.* (Feb. 8, 1979), 8th Dist. No. 38334, the appellate court analyzed the efficacy of a sales agreement which provided that either party may cancel the agreement at any time. The *Portfolio* court stated: "Under the agreement WMC (or Portfolio) could cancel the agreement at any time. Implicit in this termination clause is the understanding that should either party exercise its termination option, neither has



any future obligation.” In this case, implicit in the instant termination clause is the understanding that there could never be a breach by the parties, as neither ever had any obligation to perform. And where neither party ever had any obligation to perform, it is axiomatic that neither party could be subject to any penalty for doing exactly what the termination provision provides, that is, canceling the agreement at any time.

{¶19} Under these circumstances, I would find that the trial court erred by finding mutuality of obligation and by enforcing an invalid contract. Accordingly, I would reverse.

APPEARANCES:

DANIEL E. CLEVINGER, Attorney at Law, for Appellant.

ELIZABETH GROSS, Attorney at Law, for Appellee.